



bottom line

Construction & Development

Alexis McSween

Opportunity Maker. Social Entrepreneur. Community Cultivator.

"When I look at communities, I think about all the things we need to change the landscape of a community for the better."

Alexis McSween is the founder and CEO of Bottom Line Construction & Development, LLC (BLCD). A 100% woman-and minority-owned construction and development company, BLCD embodies the ingenuity, grit and grace that characterizes Alexis' life.

Alexis brings over eighteen years of practical and professional experience—twelve of which are in real estate development and construction, including public works—to cultivating community. She combines human centric-community development, entrepreneurial problem solving and hard core real estate development and construction management. In doing so, BLCD is able to fulfill market demand, minimize financial risk, leverage transferrable models and maximize municipal incentives while making a broader and lasting impact.

At age 24, she acted on her passion in real estate after she sought funding (a SonyMae loan), purchased and renovated her first multi-family unit in Queens, NY. She also owned the end-to-end life cycle development and construction of a \$7 million 7-unit boutique condominium development named "Baldwin Park" in honor of Harlem poet and author James Baldwin. While earning her Master's, she worked as a project manager for a WBE* construction and management firm located in Harlem on public projects to tune of ~\$4 million.

A key element of her approach to cultivating community is identifying talent potential from the communities Alexis works with and connecting them more broadly to her networks. From design, architecture and engineering to trades to management and leadership, Alexis is recognized for developing talent who are also aligned to the core values of respect, collaboration, accountability and professionalism. This approach not only enhances the quality and value of the work BCLD does, it contributes to the community's social and economic vitality and resilience. In her words, "grit."

Alexis also practiced nursing full-time for 13 years—she remains an RN to this day, sometimes donning her RN hat when needed—and was also a first responder having been an EMT with New York City Fire Department. She made her foray into real estate while she served as a nurse in various communities in the Greater New York area. An eclectic professional background no doubt, but when she speaks about her commitment to cultivating community, the common threads of service, quality and hard work shine throughout.

Alexis has a Master of Science in Real Estate Development, minoring in Construction Management from New York University's Shack Real Estate Institute. She also holds a Bachelor's degree in Organizational Management and is affiliated with several professional organizations.

Today, Alexis is leading a \$6.3 million Tier 1 construction management project in Harlem—**The Victoria**, a 28-story mixed use complex. She is also pursuing strategic real estate development and construction opportunities that share her community ethos.



* WBE = Women-owned Business Enterprise

[in www.linkedin.com/in/alexismcween](https://www.linkedin.com/in/alexismcween)

✉ alexis@blcdnyc.com